BEIJING 2019

The ICC Banking Commission meetings are the only events of their kind gathering 600+ banking executives and government officials from more than 65 countries to rethink the future of trade finance, encourage governments, regulatory bodies and G20 leaders to remove obstacles to trade finance, and stimulate economic growth and job creation.

▼ 5 REASONS TO ATTEND

1. INSIGHT
Gain valuable insight into the latest developments in trade finance from prominent keynote speakers, industry experts, and business and finance leaders.

2. EXCHANGE
Exchange ideas in lively discussions specially designed to address the most topical themes in trade finance.

3. INFLUENCE
Influence the debates through active participation, whether in the Plenary sessions (via Q&A sessions) or as participants in the breakout roundtables and panel discussions. The Annual Meeting is the most open forum to influence policy and guidelines that govern the trade finance industry.

▼ COUNTRIES TO BE REPRESENTED

6 Americas
8 Africa
12 Asia Pacific
4 MENA
24 Europe
5. NETWORK
Develop unique skills to enhance best practices. Keep up-to-date with the policy and regulatory changes affecting the industry through ICC’s market-leading work in standard-setting, market intelligence and policy-making.

Extend your sphere of influence through our network of over 600 members in more than 100 countries. Be a part of the largest and most authoritative voice in the field of trade finance. Forge high-level relationships with key influencers in business and trade finance globally.

WHO SHOULD ATTEND?

▶ FINANCIAL INSTITUTIONS
(sales and client relationship managers, product managers, back office managers, risk managers)

▶ MULTILATERAL DEVELOPMENT BANKS AND EXPORT CREDIT AGENCIES

▶ GOVERNMENTAL ORGANISATIONS

▶ CORPORATES

▶ INDEPENDENT FINANCIERS

▶ INSURANCE BROKERS AND UNDERWriters

▶ LAWYERS AND CONSULTANTS

▶ SERVICE PROVIDERS

EVENT STATISTICS

2
TWO DAY PROGRAMME

65+
COUNTRIES REPRESENTED

600+
ATTENDEES

100+
SPEAKERS

BEIJING 2019
ANNUAL MEETING
ICC BANKING COMMISSION
8-11 APRIL 2019

China World Summit Wing
1 Jianguomenwai Avenue
Beijing Shi, China, 100004
T +86 10 6505 2299

http://www.shangri-la.com/beijing/chinaworldsummitwing/

This programme will be credited 12 PDCs towards the ICC Academy Accreditation programme and 12 PDUs towards the CDCS and CSDG Recertification Course Recognition by The London Institute of Banking & Finance

Delegates are responsible for their own accommodation bookings and travel arrangements. For further information on the accommodation including the list of recommended hotels, please visit the event’s official website: iccwbo.org/beijing2019

We are able to dispatch visa invitation letters to support your visa application only after receipt of your registration form and full payment of your registration fees.

Follow us on twitter: @ICCBanking
Use our official conference hashtag: #BCMeeting
The ICC Academy is the world business organization’s groundbreaking e-learning platform.

We deliver online certification and professional development services to meet the educational needs of banks, corporates and other organizations at the forefront of international trade.

www.icc.academy
On behalf of China Chamber of International Commerce (CCOIC) and ICC China, I cordially welcome you to the International Chamber of Commerce (ICC) Banking Commission Annual Meeting on April 8-11, 2019 in Beijing, China.

CCOIC was founded in 1988 and is affiliated to China Council for the Promotion of International Trade (CCPIT). It is comprised of over 180,000 enterprises, groups and other business organizations that are engaged in international commercial activities in China. It has also been serving as ICC China since China’s entry into ICC in 1994.

China witnessed rapid economic and social development since the adoption of the opening up policy. Over the past four decades, the country has grown into the world’s second largest economy, and the largest trading nation. Contributing over 30% of global growth in recent years, China has become a key driver for the world economy and a positive force in advancing the noble cause of global peace and development.

Ever since the Belt and Road Initiative was proposed by President Xi Jinping in 2013, China has worked closely with relevant countries to promote trade and investment facilitation and improve business environment. It has also engaged in multiple forms of financial cooperation with countries and organizations involved in the Belt and Road Initiative.

As a megacity with 3000 years of history, Beijing is China’s political, cultural, financial and educational center. It is not only home to the headquarters of most of China’s largest state-owned companies, but also a major hub for the national highway, railway, and airline networks. With blended flavor of long history, inclusive culture and modernity, Beijing is an ideal meeting venue for this global forum in trade finance, especially on the occasion of the 100th anniversary of ICC.

Despite the recovery of the global economy and the fast advancement of epoch-making technologies, we are still faced with major and multiple challenges for trade finance, which include the rising of anti-globalization and protectionism, the lack of progress in trade liberalization, the high trade policy uncertainty, and the widening trade finance gap. In-depth discussion about these challenges is needed on a multilateral basis, which will help work out solutions.

We hope that this event will offer you all the opportunity to foster the ICC Banking Commission’s role and we wish all distinguished members of the ICC Banking Commission an inspiring and productive meeting and enjoyable stay with ICC China in Beijing.

We look forward to welcoming you in Beijing.
It is a great pleasure for me to introduce the 2019 International Chamber of Commerce (ICC) Banking Commission Annual Meeting—taking place at the World China Summit Wing in Beijing from the 8th to the 11th of April 2019.

This year marks 100 years of ICC, with the event bringing together a record number of senior guests and industry experts to celebrate ICC’s numerous successes over the past century. At the same time, we are focused on future relevance, and look forward to exploring and discussing the ways in which the organisation can help make business work for everyone, every day and everywhere over the next 100 years of global business.

With upwards of 600 delegates from around the world expected to attend, this year’s conference—hosted in collaboration with ICC China and the China Chamber of International Commerce—will discuss innovation and change within the trade finance sector, from the benefits of digitalisation to the growing interest in sustainable trade finance and the enormous global potential of China’s Belt & Road Initiative.

Asia-Pacific remains the world’s number one trade finance hub, with banks in the region processing US$6.3 trillion out of a global total US$9.7 trillion worth of trade finance transactions in 2017, according to the Banking Commission’s latest Global Survey on Trade Finance. In turn, China—as the world’s second largest economy and largest trading nation—is an ideal location for the event and a highly pertinent choice given this year’s theme “Leading the Way in Global Trade”.

With this in mind, the meeting will have a regional focus, with panels discussing the pivotal role of Asia within the trade finance industry, as well as, for example, the impact of Chinese export laws and its shifting policy landscape.

Other important topics up for discussion include the increasing prominence of digitalisation within the trade finance sector, the ongoing changes in regulatory and compliance requirements and the growing interest—from both banks and customers—in supply chain finance methods.

Alongside these sessions, panels will deliver an overview of findings from the Annual Global Survey and Trade Register. In addition, regulatory sessions and the ICC Rules for Experts meeting will present attendees with the most up-to-date knowledge on the trade finance regulatory landscape and applicability of ICC Rules, an especially crucial task given the amount of innovation and technological transformation underway within the sector.

We are honoured to have such a wide variety of delegates attending this year’s meeting—including many industry experts and C-suite executives—and we would like to extend our thanks to our sponsors for their generosity and support in making this event possible.

We invite all attendees to take advantage of these few days to discuss, deliberate and expand their knowledge and understanding of the sector—further exploring innovative ways to revolutionise the trade finance industry.

We look forward to welcoming you in Beijing.
## PROGRAMME AT A GLANCE

**IMPORTANT NOTE:** delegates will be able to switch between streams

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### WEDNESDAY 10 APRIL

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### THURSDAY 11 APRIL

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**VENUE:** China World Summit Wing
MONDAY 8 APRIL

9:00-19:00
Task Force & Specialised Group Meetings
(Restricted to group members)

TUESDAY 9 APRIL

9:00-19:00
Task Force & Specialised Group Meetings
(Restricted to group members)

19:00-20:30
Welcome Cocktail
Venue: B1/F China Ballroom ABC

WEDNESDAY 10 APRIL

Day 1
PLENARY MEETING
Venue: Summit Ballroom**

8:00-9:00
REGISTRATION

9:15-9:40
Welcome Remarks
- Gao Yan, Chair, China Council for the Promotion of International Trade (CCPIT), China Chamber of International Commerce (CCOIC) and ICC China
- Liu Liange, President, Bank of China
- Daniel Schmand, Chair, ICC Banking Commission and Global Head Trade Finance, Deutsche Bank

9:40-10:00
HIGHLIGHT | ICC@100 years of Achievement and Looking Beyond
Presented by:
John W.H. Denton AO, Secretary General, International Chamber of Commerce (ICC)

* Level 3 China World Summit Wing
10:00-11:00
CEO Question Time: Views from business leaders
Join us to hear first-hand accounts from senior financiers on their day-to-day activities, the challenges they face and their outlook for regional and global trade across a range of sectors and markets.

Issues to be addressed:
- How has the nature of market demands changed and what steps are you taking to keep up? Are the days of the global organisation/one size fits all‘ approach a thing of the past?
- Can increased competition from new players and a more fragmented market be viewed as a positive thing? Is this change in dynamic here to stay?
- To what extent has market disruption changed thinking on the importance of technology? Does this require greater investment? What are the main challenges?
- Is trade now seen as a tool of foreign policy? How hard is it to separate politics and business? Does it make dialogue with governments even more important?
- How hard is it to strike the balance between short-term operational and long-term strategic thinking in such a fast-moving global climate? What advice would you have for the leaders of tomorrow?

Moderator:
John W.H. Denton AO, Secretary General, International Chamber of Commerce (ICC)
Panellists:
- Feng Gao, Chief Country Officer of China & Chairman, Deutsche Bank
- Eddie Haddad, Managing Director, Asia Pacific, SWIFT
- Xiaoguang Huang, Chief Executive Officer of China & Head of Greater China, ANZ
- Todd Wilcox, Senior Executive Vice President and Deputy Chief Executive Officer, HSBC China
- Liu Yunfei, Deputy General Manager, Global Transaction Banking Department, Bank of China
- Jerry Zhang, Executive Vice Chairman & Chief Executive Officer of China, Standard Chartered

11:30-12:15
The Outlook for Global Trade and Trade Finance
International trade continues to gain more headlines than ever before, with a fast-moving and increasingly complex global environment posing a range of challenges, from increasing concerns over protectionism and trade tensions to ongoing industry discussion over market disruption, disintermediation and the role of technology.
Leading Global Heads provide a view of the state of global economy and look into the future of trade finance, addressing the following:
- The latest on trade tensions and the global implications
- Providing an Asian perspective on global trade trends
- Perspectives on the shifting regional and global policy landscape
- Free trade agreements: Multilateral vs bilateral trade
- Challenges and opportunities provided by market disruption

Presented by: Joseph E. Zveglich, Jr., Deputy Chief Economist, Economic Research and Regional Cooperation Department, Asian Development Bank (ADB)
Moderator: Eleanor Wragg, Senior Reporter, Global Trade Review (GTR)
Panellists:
- Luca Corsini, Global Co-Head of Global Transaction Banking, UniCredit
- Johnny Ho, Regional Treasury & Structured Finance, Greater China, Nokia
- Sun Jianbo, General Manager, International Business Department, China Construction Bank
- Daniel Schmand, Chair, ICC Banking Commission and Global Head Trade Finance, Deutsche Bank

Coffee Break
11:00-11:30

Lunch
12:15-14:00
Venue: B1/F & 4/F
14:00-15:00
Access to Trade Finance: What are the drivers, practical aspects and alternate sources?
This session will consider some of the key considerations when seeking to gain access to local funding.

Among the points to be addressed:
> The trade finance gap: Measures for supporting SMEs, challenges in securing bank financing
> Exploring alternative finance models and sources
> Managing documentation and risk awareness
> Bridging Asia’s trade finance gap

Moderator:
Doina Buruiana, Project Manager, ICC Banking Commission

Panellists:
> Kwabena Ayirebi, Director, Banking Operations, African Export-Import Bank
> Dominic Broom, Member of the Executive Committee, ICC Banking Commission
> Mark Evans, Managing Director, Transaction Banking, ANZ
> Samuel Fong, Chief Operating Officer, Agritrade International (SCF)
> Guo Wei, Deputy General Manager, International Department, Agricultural Bank of China

14:00-15:00
From anchor to engine: Asia’s underpinning of global trade
Asian markets continue to underpin international trade, as various ‘high-performing’ countries seek to move up the value chain from anchors of global supply chains to the engines of the global economy.

Topics to be discussed include:
> The current state of multilateralism, intra-regional trade and FTAs
> Developmental objectives, UN Sustainable Development Goals, policy priorities
> Market innovation and developments in the use of technology
> The role of technology in achieving the SDGs

Moderator:
Steven Beck, Head of Trade and Supply Chain Finance, Asian Development Bank (ADB)

Panellists:
> Fu Bo, Deputy Director, Department of International Trade & Economic Affairs, Ministry of Commerce (MOFCOM) of China
> Arnon Goldstein, Regional Head, Relationship Management—APAC, BNY Mellon
> Cherie Nursalim, Vice-Chair, Giti Group, Singapore and Chair, United Nations Sustainable Development Solutions Network, Southeast Asia
> Xu Jun, Deputy General Manager, Global Transaction Banking Department, Bank of China, Jiangsu Branch
15:00-15:45
Changes in the regulatory and compliance landscape: Implications and the road ahead

Regulation and compliance issues continue to provide some of the biggest areas of concern for the financial sector at present, as banks continue to struggle under an increasing burden.

**Topics will include:**
- To what extent does regulation impede the speed at which trade business can be conducted?
- Should there need to be closer dialogue between the industry and regulators?
- What are the new regulations in the Chinese and wider Asian market that trade professionals need to be most aware of?
- Does the regulatory burden placed on banks make trade more appealing for the non-bank sector? Should there be more standardised regulation here?
- What are regulation challenges for banks in the digital age?

**Moderator:**
Adrian Rigby, Chief Operating Officer, Global Trade and Receivables Finance, HSBC

**Panellists:**
- Armstrong Chen, Director, Shanghai Banking Law & Practice Center
- Henri d’Ambrières, Chair, ICC Regulatory Advocacy Group and CEO, HDA Conseil
- Polina Evstifeeva, Head of Regulatory Strategy, GTB Digital, Deutsche Bank
- Andrew Loh, Head of Special Products Asia Pacific, Atradius
- Biswajyoti Upadhyay, Managing Director, Head of Transaction Banking HK, Regional Acting Co-Head, Transaction Banking, Greater China and North Asia, Standard Chartered Bank

15:00-15:45
Where do trade tensions leave the international trade finance market?

The on-going spat between the US and China shows no signs of abating, with US tariffs on Chinese goods and subsequent Chinese retaliation posing huge potential problems for the international trade community.

**Speakers will consider the following:**
- The latest on US-China relations: Where are we and where are we heading?
- Practical considerations for the trade finance community in the face of trade tensions
- Technology, commodities, manufacturing: the sectors and markets most at risk
- How serious a threat does protectionism pose to the future of trade?

**Moderator:**
John Bugeja, Managing Director, Trade Advisory Network

**Panellists:**
- Tod R. Burwell, President & Chief Executive Officer, BAFT
- Deborah Elms, Executive Director, Asian Trade Center and Vice-Chair, Asia Business Trade Association (ABTA)
- Rebecca Harding, Chief Executive Officer, Coriolis Technologies
- Peter Jameson, Head of Trade & Supply Chain Finance, Global Transactions Services, Asia Pacific, Bank of America Merrill Lynch
- Agatha Lee, Managing Director, Global Trade & Loan Products, Asia Pacific, J.P. Morgan

15:45-16:15
Coffee Break
16:15-17:00

Shifts in supply chain patterns and the implications for trade

Restrictions on production capacities have dramatically shifted the landscape of Asia’s supply chains, whilst political developments have led to increasing concerns over potential disruption.

This session will consider the following:

- Changes in the manufacturing landscape, movement away from China to markets like Vietnam, Thailand, Bangladesh
- Is sustainable supply chain finance on the increase? Considering the role of blockchain technologies in ‘track and trace’
- Changing demographics and greater interest in setting up new supply chain finance programmes
- How more Asian markets are now seeking to move up the value chain, investing in R&D, building local brands

Moderator: Christian Hausherr, Global Transaction Banking Product Management Trade Finance Supply Chain Finance EMEA, Deutsche Bank

Panellists:
- Jenny Chan, Senior Treasury Manager, Royal Golden Eagle (RGE)
- Kai Fehr, Head of Trade Asia Pacific Financing, Wells Fargo
- Vinod Madhavan, Group Head, Trade, Standard Bank Group
- Rogier Schulpen, Global Head of Trade & Working Capital Solutions, Santander

16:15-17:30

BREAKOUT SESSIONS
Select from Stream 1* and 2**

* Ballroom A+B
** Ballroom C
17:00-17:40
Trade and the RMB Market: China’s shifting policy landscape and the wider implications

China’s unveiling of a number of ambitious policy initiatives has been seen by many as a formidable statement of intent, with huge potential implications for the global economy.

**Points to be addressed:**
- The impact of Belt & Road on global trade and investment
- Development of RMB internationalisation: Has progress stalled?
- The Greater Bay Area: A new globally competitive city cluster

**Moderator:** Liu Yunfei, Deputy General Manager, Global Transaction Banking Department, Bank of China

**Panellists:**
- Hu Bofei, Deputy General Manager, International Business Department, China Construction Bank
- Carmen Chan, Head of Trade Finance in Greater China, Deutsche Bank
- Benjamin Lam, Managing Director, Head of Trade J.P. Morgan China and Head of Trade Sales, J.P. Morgan Greater China
- Guo Qichen, General Manager of Trade Service Center, China Guangfa Bank
- Fu Yilan, Trade Product Specialist, Operational Management Department, China Development Bank

17:40-18:15
Uniform Rules for Demand Guarantees (URDG) and their increasing influence on local laws

Explaining the new guarantee regulations in China and other jurisdictions.

**Moderator:** Andrea Hauptmann, Chair, ICC Task Force on Guarantees and Senior Global Consultant on Trade Finance, Raiffeisen Bank International

**Panellists:**
- Zhu Hongsheng, Chief Guarantee Expert, General Manager of Trade Finance Products Center, Transaction Banking, China Minsheng Bank
- Elena Medvedeva, Deputy Head of Documentary Business and Trade Finance, Raiffeisenbank
- Vincent O’Brien, Vice-Chair, ICC United Arab Emirates Banking Commission
- Gao Xiang, Former Dean, Law School, China University of Political Science and Law
- Guo Zaiyu, Judge of the Fourth Civil Division of the Supreme People’s Court (SPC); Judge of the China International Commercial Court (CICC) of the SPC

18:15
Close of Day One

19:30-21:30
ICC 100TH Anniversary Gala Dinner | Sponsored by Bank of China | Venue: Wanda Vista Beijing, Level 7, Tower C Wanda Plaza - 93 Jianguo Road, Chaoyang District, 100022 Beijing

* Ballroom A+B
** Ballroom C
Day 2
PLENARY MEETING
Venue: China World Summit Wing*

THURSDAY 11 APRIL

9:00-9:05
Welcome

9:05-10:15
Belt & Road: Risk participation and the appetite for longer-term financing
The Belt & Road Initiative, China’s much-vaunted plans for constructing trade routes connecting Asia with the rest of the world, continues apace, with the total infrastructure investment likely to run into trillions of dollars.
This session will address the following:
- Opportunities for international banks and companies to build, consult and finance projects
- Financing capacity, host country capacity for implementation, private market participation and country risk
- Encouraging collaboration between ECAs, multilaterals, DFIs: What is the current appetite?
- Arbitration and mediation: The role of public bodies such as ICC in engaging and liaising with stakeholders to resolve disputes

Moderator:
Olivier Paul, Head of Policy, ICC Banking Commission
Panellists:
> Shu Chang, Deputy General Manager, Trade Finance Department, The Export-Import Bank of China
> Gong Chungang, Deputy General Manager, Operational Management Department, China Development Bank
> Justin D’Agostino, Chair, ICC Belt and Road Commission and Global Head of Disputes, Herbert Smith Freehills
> Zhao Fujun, Deputy General Manager, Global Finance Department, Industrial and Commercial Bank of China
> Beibei Li, Head of Banking & Origination for Belt and Road, Citi
> Daniel Qian, Director, Head of Structured Trade and Export Finance China, Deutsche Bank

10:15-10:45
Coffee Break

10:45-11:15
ICC Banking Commission: Leading the way in global trade
Join us for an overview of the current priorities of the ICC Banking Commission and a summary of the Commission’s Strategic/Market Outlook direction.

Presented by:
Daniel Schmand, Chair, ICC Banking Commission and Global Head Trade Finance, Deutsche Bank
and Olivier Paul, Head of Policy, ICC Banking Commission interviewed by Jordan Windsor, Associate Director, Transaction Banking, Americas, ANZ

Introduction of Successors in Trade (SIT) Programme by Ruediger Geis, Chair, Successors in Trade and Head, Product Management Trade, Commerzbank

11:15-11:40
HIGHLIGHT | 2018 ICC Trade Register Report—main takeaways
Discussion leader:
Krishnan Ramadurai, Chair, ICC Trade Register and Global Head of Capital Management for Trade and Receivable Finance, HSBC
Panellists:
> Richard Crecel, Executive Director, Global Credit Data (GCD)
> Sukand Ramachandran, Partner & Managing Director, Boston Consulting Group (BCG)
> Gao Xiaowen, Risk Manager, Bank of China

* Level 3 China World Summit Wing
11:40-12:30
Blockchain consortia: A breakthrough development?
As blockchain efforts continue apace, a technology that often requires collaboration to be effective has seen more companies (both allies and competitors) working together in consortia. This session will bring representatives of various consortia together to consider the following:
> Ensuring the necessary planning, investment and commitment to create a successful consortium
> How different consortia can co-exist and make sure they enable sufficient interoperability
> Do we expect many of these initiatives to be at an advanced stage in 2019?
Moderator:
David Bischof, Senior Policy Manager, ICC Banking Commission and Co-Lead, ICC Blockchain Working Group
Panellists:
> Alisa DiCaprio, Head of Research and Global Trade Strategy, R3
> Wei Kai, Chairman, ITU-T Focus Group on Distributed Ledger Technology and Application; Vice Director, Cloud and Big Data Institute, CAICT
> Nitin Gaur, Director, IBM Blockchain Labs
> Vinay Mendonca, Managing Director and Global Head of Product & Propositions, Trade and Receivables Finance, HSBC
> Thierry Roehm, Chairman of the Board we.trade, representing Société Générale

12:30-14:00
Lunch | Venue: B1/F & 4/F
14:00-14:25  
**Basel IV—Are you prepared?**  
What the new regulatory framework could mean for banks
Presented by:  
Krishnan Ramadurai, Global Head of Capital Management for Trade and Receivable Finance

14:25-14:45  
**ICC Working Group on Digitalisation in Trade Finance**  
Join us for an update on the latest projects and initiatives of ICC’s Working Group on Digitalisation in Trade Finance.

**Issues to be addressed:**
> E-Voting results: revised eUCP and new eURC
> Driving a future for digital trade in financial services— the roadmap
> Updates on the drafting of the Uniform Rules for Digital Trade

Moderator:  
David Bischof, Senior Policy Manager, ICC Banking Commission
Panellists:
> John Bugeja, Managing Director, Trade Advisory Network
> Chris Southworth, Secretary General, ICC United Kingdom

14:45-15:30  
**Documentary Credit Practices: Controversy & Guidance**  
> Should the application of ISBP 745 be widened?
> Can the existing ‘Opinions’ process be improved?
> Is there a business case to develop a ‘lite’ version of UCP 600?

Moderator:  
Hugo Verschoren, Owner & Manager, goVer Trade Technologies
Panellists:
> Jia Hao, Senior Product Manager, Bank of China Yangzhou Branch
> Hari Janakiraman, Global Head of Trade and Supply Chain Products
> Don Smith, Principal, Global Trade Advisory, Ltd.

14:00-14:45  
**The changing face of trade finance fraud**
> The manipulation of transport documents—recent trends
> Buyers and Sellers at risk—examples, prevention and response
> Websites and trade finance frauds
> UCP600 and fraud
> The risk to banks
> Trade-based money-laundering
> Looking ahead to new forms of fraud or new risks, as trade finance evolves

Presented by:  
Pottengal Mukundan, Director, ICC Commercial Crime Services and Michael Howlett, Deputy Director, ICC Commercial Crime Services.

14:45-15:30  
**Rethinking Cybersecurity in a Digital World**  
Digitisation may be revolutionising corporate operations, supply chains and transaction processes, but it’s also making firms more vulnerable to cybercrime.
This session will consider the following:
> How to count the cost of cyberattacks. What models and measures are being used to analyse the impact of attacks? Where are the pressure points?
> How to combat the threats and can companies go ‘back to basics’ amid an attack?
> The importance of collaboration to improve data collection with ever-changing risks
> How companies and banks doing in business in China work with the new cybersecurity regulations.
> How well does the industry understand cyber risk and how can a standardised approach to measure the impact be developed?

Moderator:  
Katharine Morton, Head, Trade, Treasury & Risk, Trade and Export Finance (TXF)
Panellists:
> Bhaskar Chattoraj, Senior Specialist Cyber Risk & Control Governance APAC, Aon
> Graham Baldock, Global Head of Financial Crime Compliance Global Trade and Receivables Finance, HSBC
> Sukand Ramachandran, Partner & Managing Director, Boston Consulting Group (BCG)
> Zhang Zhao, Senior Legal Counsel, Baidu, Inc.
16:00-17:30
BREAKOUT SESSIONS
Select from Stream 1* and 2**

STREAM 1*
Rules and Opinions
BALLROOM A+B

16:00-16:20
Update from the International Standard Banking Practices for Demand Guarantees

Presented by:
> Glenn Ransier, Product Manager, Global Standby Letters of Credit and Demand Guarantee, Wells Fargo
> Christina Seierup, Vice President, Danske Bank

16:20-17:30
ICC Rules for the Experts: Draft Official Opinions of the Banking Commission

Presented by:
> Glenn Ransier, Technical Advisor, ICC Banking Commission and Product Manager, Global Standby Letters of Credit and Demand Guarantee, Wells Fargo
> Kim Sindberg, Technical Advisor, ICC Banking Commission and Executive Advisor, Nordea

STREAM 2**
Global Developments and New Initiatives
BALLROOM C

16:00-17:00
Sustainable trade finance: How banks can lead the way

The trade finance market is seeing greater focus than ever on the importance of sustainability, a ‘green revolution’ that seeks to make sustainable sourcing and sustainable business practice a central theme for bankers, traders and corporates alike.

This session will address the following:
> Taxonomy in sustainability: Where do we stand and what are the consequences?
> New paradigms in the commodity sector, financial incentives for ESG criteria across agriculture, engagement with local communities
> Does sustainability need other ways of funding? Green loans, green bonds or others? Is there a pricing influence by sustainability aspects?
> How big a role does China have to play in the likely success of such initiatives and in making sustainable trade finance ‘mainstream’?

Moderator:
Ruediger Geis, Co-Chair, ICC Working Group on Sustainable Trade Finance and Head, Product Management, Commerzbank

Panellists:
> Nigel Beck, Executive & Global Head, Environmental and Social Risk and Finance, Standard Bank Group
> Roberto Leva, Executive Director, Trade Finance, J.P. Morgan Chase & Co.
> Marco Nindl, Principal Banker, European Bank for Reconstruction and Development (EBRD)
> Liu Zhiqin, Senior Fellow, Chongyang Institute for Financial Studies, Renmin University of China

17:30-17:40
Summary of ICC Banking Commission Technical Meeting 2019—Paris

17:40-18:00
Prize Draw
> iPad Mini | China Systems
> GoPro Hero | Coastline Solutions
> Samsung Galaxy Tab | BCR Publishing
> Apple Watch | Trade Assets
> ICC Tools for Trade | ICC

18:00
Closing Remarks

18:15-20:00
Closing Cocktail sponsored by GTR and China Systems | Venue: B1/F China Ballroom ABC
RMB: MORE BEAUTY TO DISCOVER
Bank of China, Your RMB Bank
Bank of China, building on its international excellence over a century, leads the RMB internationalization business both at home and abroad, to meet the world’s economic and financial needs. Reputable for a global clearing network, wide-ranging financial products and professional services, Bank of China translates innovative ideas into customized cross-border and offshore RMB solutions that power your trade, investment and financing activities around the world.

INTELLIGENT. INSIGHTFUL. INNOVATIVE.
The Trade Services of the Future in an Open Ecosystem.
Increase relevance by unlocking opportunities in the digital ecosystem to fuel smarter growth and future-proof your bank’s international trade finance business with Finastra.

Trade Solutions for Financial Institutions
EXTENSIVE TRACK RECORD IN TRADE
BNY Mellon has provided trade solutions to financial institutions since 1899. We were the first bank to implement a full letter of credit outsourcing solution, a proprietary private label front-and-back-end system, and an Internet-based trade execution and reporting platform. BNY Mellon has consistently won industry awards for our capabilities in trade and transactional banking as well as Internet-based private label offerings for financial institutions.

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